

PROFESSIONAL TRAINING SEMINARS DELIVERED IN THE PERIOD 2014-25

Client	Client type	Location	Period	Topic	Number of participants	Course Rating ¹	
1	MAS Group	Corporate	Colombo	Jul-14	Venture Capital	13	8,7
2	Euromoney	Fund Manager, consultants	Prague	Sept-14	Advanced PE & valuation	7	9,3
3	EBRD	SME Consultants	Armenia	Oct-14	Presenting opportunities to investors	15	8,2
4	Brunei Investment Agency	Sovereign Wealth Fund	Brunei	Nov-14	Evaluating funds	15	8,2
5	Euromoney	Companies, consultants	Paris	Nov-14	PE & VC basics	5	8,4
6	Belarusian Privatisation Agency	Government SME development agency	Belarus	Jan-15	Privatisation & Negotiation techniques	9	9,7
7	Coronation Capital	GP	Nigeria	Feb-15	Private Equity Investment	12	7,9
8	EBRD	DFI	London	Mar-15	Principles of Equity Course	17	9,2
9	EBRD	DFI	London	Apr-15	Principles of Equity Course	15	9,5
10	Terrapin Training	Financial professionals	Prague	May-15	PE Funds and Funds Management	2	8,5
11	Euromoney	Corporates, Consultants	Singapore	May-15	Emerging Markets Private Equity	4	8,8
12	GRM	DFIs, SME consultants	Thailand	Jun-15	Impact Investment	16	6,4
13	Euromoney	Funds, Advisors	Dubai	Aug-15	Advanced PE & valuation	5	9,4
14	Euromoney	Funds, Advisors	Prague	Sept-15	Advanced PE & valuation	6	8,7
15	EBRD	DFI	Serbia	Oct-15	PE investment in Western Balkans	17	8,3
16	EBRD	DFI	Armenia	Oct-15	PE investment and funds management	12	8,5
17	EBRD	DFI	London	Oct-15	Principles of Equity Course	12	9,6
18	Securities and Exchange Commission	Regulator, SME development agency	Nigeria	Oct-15	PE funds investment and governance	25	8,5
19	Terrapin Training	Investors, Advisors	London	Nov-15	PE Funds and Funds Management	3	9,7
20	EBRD	DFI	London	Feb-16	Principles of Equity Course	15	9,0
21	EBRD	DFI	London	Apr-16	Principles of Equity Course	15	9,3
22	Tatweer	Investment Holding	Riyadh	Apr-16	Corporate Strategy	12	8,0
23	Tatweer	Investment Holding	Riyadh	May-16	Financial Analysis	11	8,7
24	Tatweer	Investment Holding	Riyadh	May-16	M&A value creation	11	8,2
25	AgDevCo	PE Fund Manager	Johannesburg	Jun-16	Emerging Markets Private Equity	5	8,8
26	Inven	PE Fund Manager	Prague	Jun-16	Private Equity Applied	7	9,2
27	Kazyna Capital Management	Fund of Funds	Astana	Sept-16	Private Equity and Fund Management	18	9,0
28	African Development Bank	DFI	Abidjan	Sept-16	Direct Equity & PE Investments	16	8,9
29	Islamic Development Bank	DFI	Jeddah	Oct-16	Valuation & PE exits	12	8,8
30	European Commission	DFI	Brussels	Oct-16	Introduction to private equity	16	8,9
31	EBRD	DFI	London	Oct-16	Principles of Equity Course	14	8,7
32	Leoron	Regulator, GP, LP	Dubai	Nov-16	PE foundation course	6	8,5
33	Sberbank	Mezzanine investor	Moscow	Dec-16	Private Equity Direct Investments	12	9,7
34	Terrapin Training	GP, DFI	Singapore	Feb-17	PE Funds and Funds Management	4	9,3
35	EBRD	DFI	London	Feb-17	Principles of Equity Course	12	8,8
36	KFH Capital	Direct Investor	Kuwait	Mar-17	Private Equity Overview	14	8,0
37	JS Bank	GP, Bank parent	Karachi	Apr-17	Private Equity Overview	17	9,1
38	EBRD	DFI	London	Apr-17	Principles of Equity Course	15	9,1
39	Oman SGRF	Sovereign Wealth Fund	Muscat	May-17	Advanced Private Equity	15	8,8
40	AgDevCo	PE Fund Manager	Johannesburg	Jun-17	Emerging Markets Private Equity	8	9,2
41	Terrapin Training	GP, LP	London	Jun-17	Private Equity Funds	6	9,4
42	AgDevCo	PE Fund Manager	London	Sept-17	Emerging Markets Private Equity	16	8,4
43	Ministry of Trade & Investment	LP, GP	Nigeria	Sept-17	Emerging Markets Private Equity	25	9,0
44	EBRD	DFI	London	Oct-17	Principles of Equity Course	15	9,6
45	Leoron	LP, GP	Dubai	Nov-17	PE foundation course	9	9,0
46	Terrapin Training	GP	Singapore	Apr-18	PE overview	2	9,2
47	Leoron	GP	Dubai	Mar-18	PE foundation course	5	9,6
48	Terrapin Training	LP, GP	Dubai	Mar-18	PE foundation course	3	8,7
49	Tenaga Nasional Berhad	LP	Malaysia	Apr-18	PE foundation course	25	8,7
50	NBK Capital Partners	GP	Dubai	Sept-18	PE specialist course	15	9,0
51	Terrapin Training	LP, GP	London	Nov-18	PE specialist course	4	9,7
52	Leoron	GP	Dubai	Nov-18	PE foundation course	10	9,0
53	Terrapin Training	GP	London	Nov-18	PE foundation course	4	9,8
54	CLP Holdings Ltd	Direct Investor & LP	Hong Kong	Nov-18	VC course	6	9,6
55	Terrapin Training	LP	London	Feb-19	PE specialist course	2	9,8
56	Saudi Aramco	Direct Investor	Dubai	Mar-19	PE foundation course	3	9,9
57	AgDevCo	GP	London	Apr-19	PE foundation course	10	9,1
58	Synergy Capital	GP	Lagos	Jun-19	PE specialisation course	15	9,0
59	GFH Financial Group	LP	Bahrain	Jul-19	PE nutshell course	15	8,3
60	Terrapin Training	GP	Dubai	Sept-19	PE foundation course	9	9,0
61	Terrapin Training	LP	Johannesburg	Oct-19	PE foundation course	4	9,2
62	Leoron	GP	Dubai	Oct-19	PE foundation course	11	9,0
63	Terrapin Training	LP	London	Nov-19	PE foundation course	2	9,4
64	CBS	GP	Tirana	Jan-20	PE foundation course	15	9,5
65	Leoron	GP, LP	Dubai	Apr-20	PE foundation course	6	9,0
66	Leoron	GP, LP	Dubai	May-20	PE short course	5	9,6
67	Leorn	LP	Dubai	Jun-20	PE foundation course	5	9,5
68	AgDevCo	GP	London	Aug-20	PE foundation course	6	9,0
69	AgDevCo	GP	London	Sept-20	PE mezzanine course	28	9,0
70	Leoron	LP	Dubai	Nov-20	PE foundation course	5	9,6
71	Uzbek-Oman Investment fund	LP	Uzbekistan	Jun-21	PE foundation course	10	9,5
72	Uzbek-Oman Investment fund	LP	Uzbekistan	Sept-21	PE advanced course	10	9,7
73	AgDevCo	GP	London	Oct-21	PE foundation course	6	9,0
74	Leoron	LP	Dubai	Nov-21	PE foundation course	4	9,5
75	Bank Misr	LP	Abu Dhabi	Dec-21	M&A course	13	9,5
76	Oman Investment Authority	LP	Muscat	Oct-22	PE foundation course	24	
77	AgDevCo	GP	London	Jan-23	PE foundation course	8	
78	KWAP Malaysia	LP	Malasia	Apr-23	PE foundation course	5	
79	Nepal PE Association	GP	Nepal	May-23	PE foundation course	20	
80	KWAP Malaysia	LP	Malaysia	Jun-23	PE foundation course	3	
81	Saudi Public Investment Fund et al.	LP	London	Sept-23	PE foundation course	12	9,0
82	Sanabil	LP	Riyadh	Mar-24	PE foundation course	12	
83	China Light and Power	LP	Hong Kong	Oct-24	Setting up in house PE operation	12	9,0
84	Nepal Private Equity Association	Association	Kathmandu	Nov-24	Training trainers to give PE courses	20	9,0
85	Fund for Export Development in Africa	LP	Kigali	Apr-25	Training in house PE team	5	
86	PEVCA Malta	Association	Valletta	May-25	PE foundation course	20	
87	OQ	Direct Investor	Muscat	Jun-25	Valuation and Investment Strategy	13	
88	Sipchem	Direct Investor	Saudi Arabia	Jan-26	Mergers & Acquisitions	25	

Total participants 973

Average rating 9,0

Note 1: on a scale of 1 to 10. Where original evaluations were not on a 1-10 scale or differently phrased, an adjustment was made. Original course evaluations available for inspection if required; references available upon request. In some limited cases not all participants completed evaluations, in which case calculations were based on those available.

Note 2: In the case of Euromoney, Leoron and Terrapin public courses, the profile of the participants is provided. Average class size: 11